

SEPTEMBER 06, 2016

CARE REVISES THE RATINGS ASSIGNED TO THE BANK FACILITIES OF LUX INDUSTRIES LTD.

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Long-term Bank Facilities	374.25 (reduced from 400)	CARE A+ (Single A plus)	Revised from CARE A (Single A)
Short-term Bank Facilities	1.5	CARE A1+ (A One plus)	Revised from CARE A1 (A One)
Total	375.75 (Rs. Three hundred seventy five crore and seventy five lakh only)		

Rating Rationale

The revision in the ratings assigned to the bank facilities of Lux Industries Ltd (LIL) takes into account the continued growth in operating income and improvement in profitability margins in FY16 (refers to the period April 1 to March 31) and Q1FY17 as well as improvement in capital structure and debt coverage indicators. The ratings also factor in the successful completion of the ongoing capital expenditure project.

The ratings continue to derive strength from the long track record and rich experience of the promoters, LUX group's integrated nature of operations and established presence in the hosiery industry with strong brand image and wide product range, regular infusion of capital by the promoters and established selling and marketing arrangements along with considerable export presence. The ratings however, remain constrained by its working capital intensive nature of operations, exposure to volatility in the prices of raw materials and intense competition.

Ability of the company to successfully leverage its premium segment and improve its profitability margins, while maintaining its gearing at comfortable level would remain the key rating sensitivities.

Background

LIL was incorporated as Lux Hosiery Industries Ltd. in July, 1995 and subsequently its name was changed to its present name in October, 2007. Currently, LIL is engaged in manufacturing and marketing of innerwear, thermals and casuals under various brands, with 'LUX' being its flagship brand. LIL is the flagship company of the LUX group. Other major companies of the group engaged in similar line of business, include J.M. Hosiery & Co. Ltd (JMHCL; rated CARE A-), Ebell Fashions Pvt. Ltd (EFPL; rated CARE A-(SO); backed by unconditional and irrevocable corporate guarantee of JMHCL) and S. D. International (SDI; rated CARE A-(SO) backed by unconditional and irrevocable corporate guarantee of JMHCL).

The company earned PAT of Rs.51.34 crore on total operating income of Rs.940.87 crore in FY16 vis-à-vis PAT level of Rs.45.23 crore on total operating income of Rs.908.96 crore in FY15.

Further, LIL achieved PAT of Rs.10.17 crore on total income of Rs.183.2 crore in Q1FY17 vis-à-vis PAT of Rs.8.62 crore on total income of Rs.166.5 crore in Q1FY16.

Analyst Contact

Name: Ms.Mamta Muklania

Tel: 033-40181651

Cell: + 91 9830407120

Email: mamta.khemka@careratings.com

¹ Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

****For detailed Rationale Report and subscription information, please contact us at www.careratings.com**

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer: CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

CONTACT**Head Office Mumbai****Mr. Saikat Roy**

Mobile: + 91 98209 98779

E-mail: saikat.roy@careratings.com**Mr. Amod Khanorkar**

Mobile: + 91 98190 84000

E-mail: amod.khanorkar@careratings.com**CREDIT ANALYSIS & RESEARCH LIMITED**

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022

Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com**AHMEDABAD****Mr. Mehul Pandya**32, Titanium, Prahaladnagar Corporate Road,
Satellite, Ahmedabad - 380 015

Cell: +91-98242 56265

Tel: +91-79-4026 5656

E-mail: mehul.pandya@careratings.com**BENGALURU****Mr. Deepak Prajapati**Unit No. 1101-1102, 11th Floor, Prestige Meridian II,
No. 30, M.G. Road, Bangalore - 560 001.

Cell: +91-9099028864

Tel: +91-80-4115 0445, 4165 4529

E-mail: deepak.prajapati@careratings.com**CHANDIGARH****Mr. Sajan Goyal**2nd Floor, S.C.O. 196-197, Sector 34-A,
Chandigarh - 160 022.

Cell: +91 99888 05650

Tel: +91-172-5171 100 / 09

Email: sajan.goyal@careratings.com**CHENNAI****Mr. V Pradeep Kumar**Unit No. O-509/C, Spencer Plaza, 5th Floor,
No. 769, Anna Salai, Chennai - 600 002.

Cell: +91 98407 54521

Tel: +91-44-2849 7812 / 0811

Email: pradeep.kumar@careratings.com**COIMBATORE****Mr. V Pradeep Kumar**T-3, 3rd Floor, Manchester Square
Puliakulam Road, Coimbatore - 641 037.

Tel: +91-422-4332399 / 4502399

Email: pradeep.kumar@careratings.com**HYDERABAD****Mr. Ramesh Bob**401, Ashoka Scintilla, 3-6-502, Himayat Nagar,
Hyderabad - 500 029.

Cell : + 91 90520 00521

Tel: +91-40-4010 2030

E-mail: ramesh.bob@careratings.com**JAIPUR****Mr. Nikhil Soni**304, Pashupati Akshat Heights, Plot No. D-91,
Madho Singh Road, Near Collectorate Circle,
Bani Park, Jaipur - 302 016.

Cell: +91 – 95490 33222

Tel: +91-141-402 0213 / 14

E-mail: nikhil.soni@careratings.com**KOLKATA****Ms. Priti Agarwal**3rd Floor, Prasad Chambers, (Shagun Mall Bldg.)
10A, Shakespeare Sarani, Kolkata - 700 071.

Cell: +91-98319 67110

Tel: +91-33- 4018 1600

E-mail: priti.agarwal@careratings.com**NEW DELHI****Ms. Swati Agrawal**13th Floor, E-1 Block, Videocon Tower,
Jhandewalan Extension, New Delhi - 110 055.

Cell: +91-98117 45677

Tel: +91-11-4533 3200

E-mail: swati.agrawal@careratings.com**PUNE****Mr. Pratim Banerjee**9th Floor, Pride Kumar Senate,
Plot No. 970, Bhamburda, Senapati Bapat Road,
Shivaji Nagar, Pune - 411 015.

Cell: +91-98361 07331

Tel: +91-20- 4000 9000

E-mail: pratim.banerjee@careratings.com

CIN - L67190MH1993PLC071691